

Capital City REIA Vision

The future success and intention of The Capital City REIA inherently begins with each of you, the real estate entrepreneur who is willing to commit and be accountable to the highest level of integrity, morals, and ethical standards as a valued member!

Capital City REIA encourages and promotes all members to contribute their knowledge, experience and ideas for the constant improvement of the individual, the real estate community today and in the future.

Our vision is for each member to agree to personally participate and invest in collective collaboration of creation and sustainability in a positive, energetic and empowered atmosphere, not only at Capital City REIA Meetings but within our community here in MD, DC and VA.

Capital City REIA and all members guarantee to provide a safe place which will be built on a foundation of "Integrity", "Ethical Values" and "Beliefs" for all investors to grow individually, spiritually, physically and financially regardless of who you are or your real estate experience. Egos and attitudes will simply be checked at the door.

Capital City REIA, once a dream is now a reality. We have proudly set the standard in our community, in the real estate industry and together we will continue to raise the bar to new heights. I commit to bring to the forefront of MD, DC & VA Real Estate Investors what you deserve...

Capital City REIA members commit to making a difference in the lives of others in ways that promote and encourage the success of the whole person, their family and their business for a future of certainty, stability, security and success.

Capital City REIA is home to all who wish to participate as a member. We only provide the highest quality real estate educational information that focuses on and emphasizes the personal growth, business development, real estate knowledge and technical skills of each and every investor. Our real estate specific educational classes, workshops, meetings, focus groups and modules will be lead by local Subject Matter Experts ("SME") who are "Active Investors" or who are part of our "Alliance" as a Strategic Business Partner.

Each member, SME and Invited Guest agree to accept and honor the Code of Conduct and Vision. All Speakers and Presenters agree to their material and content first being qualified and screened before it will be approved.

Capital City REIA is about creating, supporting and promoting Real Professionals and our members requests, suggestions, ideas and recommendations will be given top priority for consideration as potential opportunities and possibilities. The use of regular feedback via surveys and performance reviews will allow us to consistently evaluate where we are, where we are going, what we need to improve upon, what we need to eliminate and what we need to maintain. This will also provide our members and team with credible and consistent opportunities that produce successful results and provide us with a means to measure the quality and effectiveness of the education, the SME, the material, the resources, and tools we bring to Capital City REIA and our members. Due to our integrity and extremely high standards those results which do not meet or exceed our standards will be eliminated immediately. This will allow our team to focus on consistently providing the quality education, knowledge, tools, and resources that will energize, educate and empower our members, their life and their business. This is what Capital City REIA is known for!

Capital City REIA and all members will not promote, tolerate, accept or engage in any hype, solicitations, hierarchy of groups, "pitch fests," or anyone who has a negative ulterior motive. You will be asked to leave immediately, your membership terminated and you will not be invited back. There will be absolutely no exceptions. The transparency of The Capital City REIA vision allows for clarity and will not be subject to interpretation. Therefore each member will clearly know what is expected, what each member can count on, and what we will accept.

The Capital City REIA vision is powerful, extraordinary and demanding. This clearly defines our uniqueness and allows for each of us as individuals and as a community to uphold the highest of standards and accountability for our integrity, values, morals and ethics. We look forward to a bright future of growth and success.

Here at Capital City REIA we are a real estate culture that transcends above all! We will touch, motivate and inspire as we make a profound difference and leave a lasting impression!

Tammy Phelps